

# The Gauging Times™

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## Introduction

Advanced Gauging Technologies (A.G.T.) was founded in 1997 by the father and son team of Ron and Scott Cook. Their mission was to bring isotope thickness gauging into the 21st century. In the nine years since the first AGT400 system startup, A.G.T. has sold more than 150 gauging systems – strong evidence that customers feel we have delivered tomorrow's gauging system today. In addition to our own gauges, we perform regular service on nearly 250 of our competitors' gauges throughout North America.

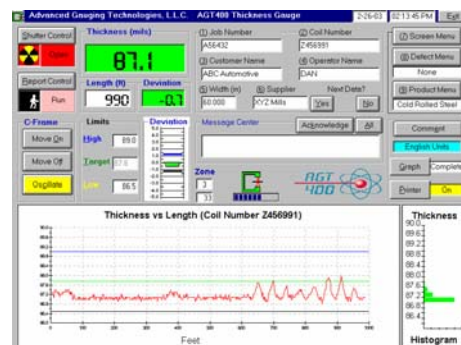
**The Gauging Times™** is a quarterly newsletter designed to keep current and future customers up-to-date with the latest thickness gauging technology and features, along with the services we offer. In each issue we'll share some of our system's unique capabilities, along with personal profiles, technical tips and glimpses of our future product development.

## Weston, Loral, and Measurex Upgrades Available!

In our last newsletter we announced our ability to upgrade DMC 410 and 450 gauges to the AGT400. We are excited to make a similar announcement in this edition. A.G.T. now has the ability to upgrade the Weston 5310, Loral 3500, and Measurex 350 thickness gauges! As with the DMC's, this upgrade has been thoroughly tested in house for several months, and our first upgrade will be in the field soon!



The Weston 5310 (left) and the Loral 3500 (above) are both extremely obsolete gauges. We can now upgrade both of these old systems to this state-of-the-art one!



AGT400 Thickness Gauge & S.P.C. Reporting System

## International Service

Recently, we have been getting more and more calls from customers around the world who are having trouble getting parts and/or service for their old obsolete equipment (DMC, Weston, Gamma, Measurex, and Loral gauges to name a few). In the past year, we have shipped several 'hard to find' parts all over the globe. In addition, we have performed service in multiple countries outside of North America (most recently Peru and France).

If you have an old obsolete piece of equipment and are having trouble getting parts or service, please give us a call and we'll do our best to help you out!

**Promotion  
Notice**

As we continue to grow, our goal is to build new products and expand our customer base while maintaining the same level of customer satisfaction that we pride ourselves on. The best way to do this is with the right people. At A.G.T., our goal is to place people in the right spots to allow them to be successful, and in turn, keep our company healthy and at the top of the gauging world.

Whenever possible, we like to promote from within. Over the course of the last year, we have had a couple of promotions (well chronicled in our very own **Gauging Times™!**), and now, John Fearing is the latest to be promoted, with a new title of Senior Field Service Engineer.

While the majority of his duties will remain the same, i.e., AGT400 startups, semi-annual service visits, telephone troubleshooting, and the occasional service call, John will additionally be responsible for some corporate radiation safety duties, the electronic engineering portion of new product development (including our recent DMC, Weston, and Loral upgrades), and spearheading A.G.T.'s future CE Rating for European distribution!



**Advanced Gauging  
Website**

This is a reminder to visit our informational website at [www.AdvGauging.com](http://www.AdvGauging.com). You can use the site to increase your knowledge of the AGT400 Thickness Gauge & S.P.C. Reporting System, view our online brochure, learn a little about the people behind A.G.T., or check out archived **Gauging Times™** newsletters. We continually update the website, so check back often.

**For Additional Information, or to Request Changes to our Mailing List:**

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