

# *The Gauging Times™*

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## ***Introduction***

Advanced Gauging Technologies (A.G.T.) was founded in 1997 by the father and son team of Ron and Scott Cook. Their goal was to bring isotope thickness gauging into the 21st century. In less than seven years since the first AGT400 system startup, A.G.T. has already sold 115 gauging systems – strong evidence that customers feel we have delivered tomorrow's gauging system today. In addition to our own gauges, we perform regular service on 300 of our competitors' gauges throughout North America.

*The Gauging Times™* is a quarterly newsletter designed to keep current and future customers up-to-date with the latest thickness gauging technology and features, along with the services we offer. In each issue we'll share some of our system's unique capabilities, along with personal profiles, technical tips and glimpses of our future product development.

## ***A.G.T. Makes The Move!***

We are pleased to announce that A.G.T. has moved! After seven years of building gauges, servicing competitor's gauges, and assisting over 165 customers in a 2,500 square foot building, A.G.T. has now made the move to a new 12,000 square foot facility which will be shared with Scott's other company - INTENSE Enterprises ([www.INTENSE-Racing.com](http://www.INTENSE-Racing.com)).



*View of new building from the street.*



*Some of our parts inventory.*

This move will allow us to grow for years to come. We have enough room to add on another 8,500 square feet for future expansion. We have come a long way since Ron and Scott started out in a small garage. Ron would be very proud with the progress his company has made and will continue to make.

Return Service Requested

**Advanced Gauging Website**

Just a reminder to visit our informational website at [www.AdvGauging.com](http://www.AdvGauging.com). You can use the site to increase your knowledge of the AGT400 Thickness Gauge & S.P.C. Reporting System, view our online brochure, learn a little about the people behind A.G.T., or check out archived *Gauging Times™* Newsletters. We continually update the website, so check back often. We are currently in the midst of an update to the site. In addition to our slightly different new look, soon you will be able to do such things as 'Request a Quote' online.

**2004 Gauge Sales!**

The year 2004 has turned out to be the best year in the history of A.G.T. for many reasons including the sales of the AGT400 Thickness Gauge & S.P.C. Reporting Package. Below is a list of some of the customers who have purchased one or more systems up to press time of *The Gauging Times™*.

Accuride International Ltd.*	Northampton	UK
California Steel Industries*	Fontana	California
Concord Steel Center Ltd.	Woodbridge	Ontario
Heidtman Steel Products, Inc.	Cleveland	Ohio
Heidtman Steel Products, Inc.	Granite City	Illinois
MC Steel, Inc.	Elk Grove Village	Illinois
Mi-Tech Steel, Inc.	Murfreesboro	Tennessee
Orca Steel Processing	Gibraltar	Michigan
Parthenon Metal Works, Inc.	LaVergne	Tennessee
Riverview Steel Co. Ltd.	Windsor	Ontario
Servilamina Summit Mexicana	Queretaro	Mexico
Signode Western Operations*	Pittsburg	California
Southland Tube Incorporated	Birmingham	Alabama
SteelSummit – Ohio	Cincinnati	Ohio
Steel Technologies de Mexico	Matamoros	Mexico
ThyssenKrupp Steel N.A.	Detroit	Michigan
Tomson Steel Company	Middletown	Ohio
Wheatland Tube Company	Warren	Ohio

\*purchased two or more gauges in 2004

We wish to thank all of our customers for making us the #1 gauging company in the service center market!

**For Additional Information, or to Request Changes to our Mailing List:**

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